



"Switching to Blackberry has increased productivity and enabled us to respond more quickly to our customers. I wish we'd made the move sooner."

Gary Wilson, Sales Manager

A Total Mobile Communications Solution for an International Mobile Workforce

The Situation

CorVu Corporation is a global provider of Performance Management Software and Services.

A team of 30 Senior Managers and Sales people who regularly travel between their offices in the UK, Australia and the USA were frequently out of touch with email messages from clients and colleagues.

The impact of this was that CorVu were not providing the levels of service they strived for and as a result had often missed opportunities. To improve communications, CorVu investigated implementing a BlackBerry mobile email solution, however, the initial cost of the server exceeded their communications budget.

The Solution

Mobile5 met with CorVu and completed a detailed cost analysis to understand their usage patterns. From this, Mobile5 was able to tailor a new tariff that reduced costs and provided enough savings to cover the expenditure for the Blackberry Enterprise Server required.

The implementation, transition and training was managed by Mobile5 and ran very smoothly across the whole team. The positive impact of responding to emails more quickly was noticed immediately both internally and externally.

The Impact

- 46% saving on mobile call costs
- 20% increase in productivity
- Response time to customers and colleagues were reduced
- Improved levels of service including quarterly review meetings to discuss on-going requirements and future technologies

To discuss your communication requirements, please contact;

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Highlights

- 46% saving on mobile bills
- 20% increase in productivity
- Free calls between company users
- Reduced cost of calls to Europe & North America
- 24/7 access to email, calendar, contacts, tasks and notes etc.
- RIM approved engineer to install BlackBerry software and provide administrator training.

"I really appreciate the quarterly tariff reviews and the effort that you put into ensuring that we are fully satisfied with the service."

Prakash Shah, IT Manager

"Mobile5 has halved our mobile telephone costs, saving us thousands of pounds per year. We will be placing all our telecom requirements with them from now on".

Jas Padda, Finance Manager

"We found out about Mobile5 from one of our clients and would have no reservations in recommending them. The service has been first class".

Ranjana Kundu, CEO