



“Takes any hassle out of our hands so we can get on with managing our own business.”

Driton Koshutova, IT Operations Manager

Saving time and adding
mobile email access overseas

The Situation

Visit London is a private company limited by guarantee, established in 1963 as the official visitor organisation for London. It now employs around 100 staff to provide an online guide to London's attractions, restaurants, bars, hotels, shops, entertainment and more.

They were buying their mobile phones direct, and having to spend time finding the best tariffs. They wanted to introduce BlackBerry for remote email access, especially when travelling overseas to market London as a business and tourist destination in preparation for the Olympics and the legacy of the Olympics.

The Solution

Price was one component of their decision, but they chose Mobile5 in 2005 because of the convenience of us being a one-stop-shop.

We offered a 30-day BlackBerry trial to ensure it met their needs and now provide them with around 50 devices.

We meet regularly to present a report showing usage patterns, and work proactively to increase value-for-money and reduce costs.

The Impact

- Time saved in shopping around for handsets and tariffs
- Easy to make changes according to requirements
- Contract renewed twice in four years

Highlights

- One-stop-shop
- Value for money
- Good working relationship
- Trusted advice
- Ability to operate remotely

"It used to be quite difficult choosing which mobile phones to have. Our account manager's knowledgeable advice is always very welcome. We get a nice detailed response to any questions. Mobile5 keep us updated so we can make informed decisions. It's a great way to achieve what we want to do, and takes less of my time."

Aliki Georgiou, Office Manager

"We have lots of mobile workers and about 50 BlackBerrys so people can get their emails and calls on the go. It's a life-saver for them.

Our account manager regularly reviews our tariffs to ensure we are on the best package available. I'm pleasantly surprised at the way Mobile5 approach us whenever the contract is up for renewal instead of us having to chase them.

They handle everything immediately and efficiently. Mobile5 take any hassle out of our hands so we can get on with managing our own business.

Mobile5 is a first-class business mobile provider."

Driton Koshutova, IT Operations Manager

To discuss your communication requirements, please contact;

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